



The Gas Company

A Sempra Energy utility®

# BUSINESS ENERGY EFFICIENCY PROGRAM

UP TO \$2 MILLION PER PREMISE, PER YEAR

The Business Energy Efficiency Program can help businesses save money and energy, and is designed to help meet the unique needs of the many diverse businesses we serve. This program encourages large commercial, industrial, and chain account customers to move forward with comprehensive energy efficiency projects and process improvements.

The Gas Company<sup>SM</sup> must be involved from the beginning of the process in order to provide up to \$2 million in incentives for any combination of the following types of qualifying projects:

- equipment replacement
- process improvements
- large commercial and industrial projects

There are two levels to this program, depending on how many therms of natural gas your projects save per year:

- **Level 1-** projects saving up to 200,000 therms
- **Level 2-** projects saving more than 200,000 therms

The incentive is \$1.00 per therm of natural gas saved, or 50% of project costs (excluding taxes and internal labor), whichever is lower. Whatever your project your account representative will walk you through the process from start to finish.

## Level 1: Projects Saving Up To 200,000 Therms

- Custom engineering algorithms calculate energy efficiency and determine incentive.



Land O' Lakes received \$143,340 in incentives as a result of participating in the Business Energy Efficiency Program.

- There are no pre-determined measures, however, electric generation natural gas savings projects are not eligible to participate.

Businesses should take another look at energy efficiency projects that may have had longer payback periods in the past. All non residential customers may participate in this program. Funds are limited and available on a first-come, first-served basis. So don't delay and start saving money today!

## Get Started

Call your account representative from The Gas Company before beginning your project to help verify your energy savings. We will walk you through the application to help you through the approval process and get you the best incentive amount possible.

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## Level 2: Projects Saving Over 200,000 Therms

For projects saving over 200,000 therms of natural gas annually there are incentives of up to \$1 million per project, and up to \$2 million per premise, per year. (Once the first project is capped by the first \$1 million, the second \$1 million will be available).

### Program Specifics

- Requires a minimum of 200,000 annual therms saved.
- Measurement and validation of therms saved is required to determine the applicable incentive.
- There are no pre-determined measures for this program; however, electric generation natural gas savings projects are not eligible to participate.
- Participants must be guided through the program by their Account Representative from The Gas Company prior to project advancement.

### Get Started

1. Customer submits an application to The Gas Company.
2. The Gas Company reviews the application and, if approved, provides a non-binding preliminary approval (Conditional Fund reservation letter) to the qualifying applicant.
3. Customer and The Gas Company finalize an acceptable measurement and validation plan (M&V plan) identifying

in advance how the project's therm savings will be documented and verified.

4. Customer and The Gas Company finalize acceptable project milestones agreement that must be met (proof of project advancement exhibit).
5. The Gas Company conducts a pre-installation site(s) inspection and any required baseline measurements are completed.
6. Customer and The Gas Company enter into an agreement that defines the energy savings and incentive payment amount.
7. Once both parties sign the agreement installation may begin.

### For more information

- Visit us online at [www.socalgas.com/business/rebates/](http://www.socalgas.com/business/rebates/).
- Contact your representative from The Gas Company.
- Call us at **1-800-427-6584** and press option "4".
- Email us at [scgindustrialee@semprautilities.com](mailto:scgindustrialee@semprautilities.com).



Offering business customers ways to save energy and money is just one way we strive to provide exceptional customer service.